120 WALL STREET NEW YORK 5, N. Y.

February 27, 1950

To the Stockholders of Graham-Newman Corporation:

Submitted herewith are the financial statements of the Corporation, covering the fiscal year ended January 31, 1950.

The appended balance sheet indicates a net asset value of \$106.57 per share on January 31, 1950, compared with \$97.56 on January 31, 1949.

During the fiscal year total dividends of \$10 per share were paid, of which \$7.63 has been designated as Capital Gain Dividends, pursuant to Section 362 of the Internal Revenue Code; \$0.28 per share represents a return of capital, and the balance of \$2.09 per share represents ordinary income.

The over-all gain for the year, including the net increase in unrealized appreciation, amounted to \$19.01 per share. Net realized profits for the year, without reflecting the increase in unrealized appreciation, amounted to \$9.12 per share.

The attached financial statements have been reviewed by Messrs. Stern, Porter, Kingston & Coleman, independent public accountants, whose certificate is set forth herein.

During the year, the Corporation moved its offices to larger quarters at 120 Wall Street. This enabled us to effect a much needed increase in our personnel by the addition of Messrs. Edward E. Laufer and Howard A. Newman to the staff. During the year, also, a limited partnership was formed, known as Newman & Graham, with a present capital of \$2,570,000, to operate on a basis similar to that of Graham-Newman Corporation. Operating expenses are being shared between the two businesses in proportion to capital. As a result, we have been able to expand our organization without increase in the Corporation's overhead.

With deep regret we report the untimely death in December, 1949, of Seymour T. Cohn, our good friend and the Secretary of the Corporation since its inception. At a subsequent meeting of the Board of Directors, Mr. Laufer was elected Secretary to succeed Mr. Cohn and Mr. Howard A. Newman was elected Assistant Treasurer and Assistant Secretary.

The annual meeting of stockholders is scheduled to be held on Monday, April 10, 1950 at 2:00 P.M. Formal notice thereof, together with a proxy statement and request for proxies, will be sent to stockholders on or about March 31, 1950.

By Order of the Board of Directors,

Benj. Graham, President

Jerome A. Newman,
Vice-President & Treasurer

### STERN, PORTER, KINGSTON & COLEMAN

CERTIFIED PUBLIC ACCOUNTANTS

551 Tifth Twenue, New York 17, N. Y.

To the Board of Directors and Stockholders of Graham-Newman Corporation:

We have examined the Balance Sheet of Graham-Newman Corporation as at January 31, 1950 and the related statements of Profit and Loss and Changes of Net Assets for the fiscal year ended January 31, 1950, have reviewed the system of internal control and the accounting procedures of the company and, without making a detailed audit of the transactions, have examined or tested accounting records of the company and other supporting evidence by methods and to the extent we deemed appropriate and in accordance with generally accepted standards applicable in the circumstances.

Pursuant to regulations of the Securities and Exchange Commission applicable to regulated investment companies, the Balance Sheet herein gives effect to the evaluation of investments in securities at their quoted market values as at the date thereof.

In our opinion, the accompanying Balance Sheet and related statements of Profit and Loss and Changes of Net Assets, subject however to the notes appended thereto, present fairly the position of Graham-Newman Corporation as at January 31, 1950 and the results of its operations for the fiscal year then ended, upon the basis of the accounting principles set forth hereinabove and applied, except for the change noted in Note D to the Financial Statements, which change we approve, on a basis consistent with that of the preceding year.

STERN, PORTER, KINGSTON & COLEMAN Certified Public Accountants

New York, N. Y. February 21, 1950

GRAHAM-NÉWMAN

NEW

BALANCE

JANUARY 31,

(ON BASIS OF QUOTED

#### ASSETS

STERN, PORTER, KINGSTON & COLEMAN

CASH IN BANKS

\$ 53,867.42

DEPOSITS WITH BROKERS

121,850.24

INVESTMENTS IN SECURITIES (See Note A) (Cost \$4,777,929.56)

5,568,145.00

OTHER ASSETS

Dividends Receivable
Interest Accrued on Bonds
Deposits and Sundry Receivables

\$21,275.10 220.00 963.59

22,458.69

FURNITURE AND FIXTURES

5,005.86

\$5,771,327.21

CORPORATION

YORK

BHEET

1950

MARKET VALUE OF SECURITIES)

# LIABILITIES AND CAPITAL

		\$ 100,000.00
NOTE PAYABLE - BANK (secured)		•
SECURITIES SHORT (see Note A) (Net proceeds of sales \$120,580.65)		106,418.00
DUE TO BROKERS - for securities purchased		9,577.64
ACCOUNTS PAYABLE AND ACCRUALS Benjamin Graham-		
Additional compensation (see Note B) Jerome A. Newman-	31,972.55	
Additional compensation (see Note B) Other	31,972.55 6,508.07	70,453,17
PROVISION FOR ADDITIONAL CONTINGENT		
COMPENSATION OF OFFICERS  (on increase in unrealized appreciation of investments subsequent to January 31, 194 (see Note B)	8)	156,223.90
NET ASSETS APPLICABLE TO OUTSTANDING CAPITAL	STOCK	5,328,654.50
Capital Stock: Authorized, issued and outstanding:		
EC COC Shamps of no nar Value -		
50,000 shares of no par value -	2,500,000,00	
at stated value of \$50.00 per share Capital Surplus	2,500,000.00	·
at stated value of \$50.00 per share Capital Surplus Earned Surplus	2,180,500.31	•
at stated value of \$50.00 per share Capital Surplus Earned Surplus Total Capital Stock and Surplus	• •	•
at stated value of \$50.00 per share Capital Surplus Earned Surplus Total Capital Stock and Surplus Unrealized Appreciation of Investments (after deducting provision for related additional contingent compensation	2,180,500.31	
at stated value of \$50.00 per share Capital Surplus Earned Surplus Total Capital Stock and Surplus Unrealized Appreciation of Investments (after deducting provision for related additional contingent compensation of officers)	2,180,500.31 4,680,500.31 648,154,19	
at stated value of \$50.00 per share Capital Surplus Earned Surplus Total Capital Stock and Surplus Unrealized Appreciation of Investments (after deducting provision for related additional contingent compensation of officers)	2,180,500.31	

\$<u>5,771,327.21</u>

# GRAHAM-NEWMAN CORPORATION PROFIT AND LOSS STATEMENT FOR THE FISCAL YEAR ENDED JANUARY 31, 1950

STATEMENT OF INCOME AND EXPENSES (excluding gain or loss on investment	s)	
Income Dividends (see Note D) Interest on Investments Total	_ 13	,574.50 ,598.05 ,172.55
Expenses Salaries of Officers: Benjamin Graham (see Note B) Jerome A. Newman (do ) Other	\$ 25,000.00 25,000.00 10,499.99	
Other: Office salaries Executive committee fees Directors' fees Rent and light Telephone and telegraph	18,820.57 5,550.00 1,075.00 3,459.32 1,700.47	
Insurance Taxes (other than Federal income tax) Legal and accounting Custodian fees General expense	6,536.23 2,436.83 3,268.83	
Depreciation Payment to widow of deceased officer Total Interest Paid	359.05 3,500.00 110,598.20 1,927.22	
<u>Total Expenses</u> (exclusive of additional compensation of	officers) 112	<u>.525.42</u>
Net Income, excluding gain or loss on inv before deducting additional compensatio officers and provision for Federal inco	estments- n of	,647.13
Add-Expenditures for office fixtures, written off in prior year-capit		<u>.643.15</u> \$102,290.28
NET REALIZED GAIN ON SALES OF INVESTMENTS Amount realized	2,301,654.90	417,435.25
Cost	1,884,219.65	
NET INCOME, before deducting additional com of officers and provision for	Federal income tax	519,725.53
Deduct-Additional compensation of officer Benjamin Graham Jerome A. Newman Provision for Federal income tax (	31,972.55 31,972.55 63	,945.10 - 63,945.10
NET INCOME FOR YEAR		455,780.43
ADD:- Increase in Unrealized Appreciation (see Unrealized Appreciation-at January 31,1 -at January 31,1	949 186,103.18 950 804,378.09	,274.91
Deduct-Provision for additional contingen compensation of officers (see No		,654.98 494,619. <b>93</b>
NET INCOME FOR YEAR - including increase in appreciation of investments (see	unrealized	\$950,400.36
Equivalent (on 50,000 shares outstanding	during year) to \$1	9.01 per share.

## GRAHAM-NEWMAN CORPORATION STATEMENT OF CHANGES IN NET ASSETS FOR THE FISCAL YEAR ENDED JANUARY 31, 1950

	PER SHARE*
NET ASSETS AT JANUARY 31, 1949	\$4,878,254.14 \$ 97.56
ADD-NET INCOME FOR YEAR	
Net Income, excluding gain or loss on investments (before deducting additional compensa- of officers)	\$102,290.28 tion
Net Realized Gain on Sales of Investment Total	ts <u>417,435.25</u> 519,725.53
Deduct-Additional Compensation of Offic	
Net Income for year	455,780.43 9.12
Increase in Unrealized Appreciation of Investments	618,274.91
Deduct-Provision for related addition contingent compensation of officers	123,654.98 494,619.93 9.89 5,828,654.50 116.57
Total Deduct-Dividends Paid (on 50,000 shares	· · · · · · · · · · · · · · · · · · ·
Per s	
April 25,1949 \$ 1. July 20,1949 1. October 21,1949 1.	25 62,500.00 25 62,500.00 25 62,500.00 25 312,500.00
NET ASSETS AT JANUARY 31,1950	\$5,328,654.50 \$106.57
ANALYSIS OF CHANG	ES IN NET ASSETS
Capital Total Stock	Capital Earned Unrealized Surplus Surplus Appreciation(x)
Net Assets At January 31,1949\$4,878,254.14 \$2,500,000	0. \$2,224,719.88 \$ -0- \$153,584.26
Add-Net Income for year 455,780.43 Increase in un- realized appre- ciation less	455,780.43
provision for related addi- tional contin- gent compensa- tion of	10.1 67.0 07
officers 494,619.93	494,619.93
Total 5,828,654.50 2,500,00	0. 2,224,719.88 455,780.43 648,154.19
Deduct-Dividends Paid 500,000.00	44,219.57 455,780.43
Net Assets at January 31,1950 \$5,328,654.50 \$2,500,00	0. \$2,180,500.31 \$ -0- \$648,154.19

<sup>\*</sup> Capital Stock - 50,000 shares of no par value-stated value \$50.per share

<sup>(</sup>x) Unrealized Appreciation of Investments, after deducting provision for related additional contingent compensation of officers.

#### NEW YORK

## NOTES TO FINANCIAL STATEMENTS

JANUARY 31, 1950

#### NOTE A - VALUE OF INVESTMENTS - UNREALIZED APPRECIATION OF INVESTMENTS

Investments have been evaluated at their quoted market values as at January 31, 1950 except for an investment (American Maracaibo Co. participation note) of \$43,752.60 for which no market quotation was obtainable and which has been included at cost, being the fair value thereof as determined by the management.

The unrealized appreciation of investments at January 31,1950 is represented as follows:

	Cost	Value at January 31,1950	Unrealized Appreciation
Investments in securities Securities short	\$4,777,929.56 120,580.65	\$5,568,145. 106,418.	\$790,215.44 14,162.65
Net Securities position	\$ <u>4,657,348.91</u>	\$ <u>5,461,727</u> .	804,378.09
The unrealized appreciation at	January 31, 19	49 was	186,103,18
and the increase in unrealized	appreciation f	or the year was	\$618,274.91

The investment in Atlantic Gulf & West Indies Steamship Lines (AGWI) common stock has been valued at its quoted market value on the New York Stock Exchange as at January 31, 1950, and upon this basis shows an unrealized appreciation at that date of \$507,934.50 of which \$341,59%. represents appreciation during the year. Unrealized appreciation is therefore represented as follows:

	Increase in Unrealized Appreciation during year	Total Unrealized Appreciation at January 31, 1950
AGWI Common Stock	\$341,593.00	\$507,934.50
Other Securities	276,681,91	296,443,59
Total	\$ <u>618,274.91</u>	\$804,378.09

Effective control of AGWI was acquired by Jerome A. Newman, by virtue of the control by him or power to influence a majority of the outstanding stock of that company, including the holdings of Graham-Newman Corporation. There have recently been only occasional transactions in AGWI common stock on the New York Stock Exchange.

Current values of investments at January 31,1950 are based upon market quotations, except as noted above, and are not intended as representations of the amounts which may actually be realizable upon sale of these securities.

#### NOTE B - COMPENSATION OF OFFICERS

Pursuant to resolution of the board of directors at March 24, 1949 the President and Treasurer of the company each receive a salary at the rate of \$25,000. per annum and additional compensation, computed upon an annual basis, of 10% of the excess of net realized income (less the net unrealized depreciation if any in value of investments) over an amount equivalent to \$1.00 per share per quarter, - such additional compensation as to each being limited to 12% of the excess of dividends actually paid over an amount equal to \$1.00 per share per quarter. The additional compensation is cumulative from February 1, 1948 and is payable in five equal annual installments within 60 days of the close of the respective years.

#### NOTES TO FINANCIAL STATEMENTS

#### JANUARY 31, 1950

(CONTINUED)

## NOTE B - COMPENSATION OF OFFICERS (continued)

In the event of death of either officer or the termination of his tenure of office, additional compensation will be payable to such officer, or to his estate, in an amount equal to 10% of the increase in unrealized appreciation subsequent to January 31, 1948, less an amount equal to \$1.00 per share per quarter, to the extent that such amounts had not previously been taken into consideration in computing additional compensation.

#### NOTE C - TAX STATUS

The company is a "regulated investment company" under the Internal Revenue Code, and as such is subject to Federal income tax at 25% of the excess of its net long term capital gain (less its net short term capital loss, if any) over the amount distributed as dividends which are designated by it as "capital gain dividends", and at 38% of the excess of its other net income over the amount of dividend distributions therefrom. Dividends have been paid during the year in an amount in excess of net income, and no provision for Federal income tax for the year is therefore required. The company likewise intends in the future to distribute its entire realized net income each year as dividends, and if this practice is followed, it will not under the present Federal Internal Revenue Code be liable to income tax on the presently unrealized appreciation, as and when realized.

#### NOTE D - INCOME FROM DIVIDENDS

Income from dividends includes both (a) dividends received during the year on stocks which were selling ex-dividend at the close of the prior year in the amount of \$18,100.01 (which had not been set up as an asset in the balance sheet as of that date, except for a special dividend of \$11,182.50 which had been included in the evaluation of investments) and (b) dividends in the amount of \$21,275.10 on stocks which were selling exdividend at the close of the year, which latter amount has been set up as an asset in the balance sheet herein.

#### NOTE E - SUPPLEMENTARY INFORMATION

The aggregate dollar amounts of purchases and sales of investment securities, other than United States Government securities, made during the year were as follows:

STERN, PORTER, KINGSTON & COLEMAN

Cost of securities purchased Proceeds of sales of securities \$1,712,875.80 2,417,537.96

#### NEW YORK

## INVESTMENTS IN SECURITIES

JANUARY 31, 1950

## SUMMARY

	QUOTED  MARKET VALUE  AT JANUARY 31 1050
INVESTMENT COMPANIES	AT JANUARY 31, 1950
Preferred Stocks	\$ 27,169
Common Stocks	94,912
HOLDING COMPANIES	•
Preferred Stocks	100:003
Common Stocks	192,067 148,965
OTHER SECURITIES Bonds and Notes	
Railroads	221,945
Utilities	162,889
Industrials	43,753
Preferred Stocks	•
Utilities	190,000
Industrials	176,263
Common Stocks	•
Railroads	303,488.
Utilities	238,483
Banks	33,750
Insurance Companies Industrials	123,857
and of total	3,610,604
TOTAL.	\$5,568,145

## NEW YORK

# INVESTMENTS IN SECURITIES

## JANUARY 31, 1950

NO. OF SHARES	DESCRIPTION OF SECURITIES	QUOTED MARKET VALUE AT JANUARY 31,1950 Amount
INVESTMENT	COMPANIES	,
Preferred 525	Stocks Railway & Light Securities Co. 4% Cumulative Convertible Preferred	\$ <u>27,169</u> .
2,200	American Research & Development Corporation Carriers & General Corporation Pacific American Investors, Inc. Railway & Light Securities Co.	24,500. 17,600. 47,125. 5,687. \$ 94,912.
MOTOTING GO	MDANTES	
HOLDING COL		
Preferred 800 12,400	American & Foreign Power Co. \$6.00 Cumulative Preferred Electric Bond & Share Co.	48,400. 106,950.
	\$6.00 Preferred (stubs) Engineers Public Service Company	
3,405	ex distributions (Studs)	647.
987	Federal Light & Traction Co. \$6.00 Cumulative Preferred (stubs)	9,870.
400	Queens Borough Gas & Electric Co. 6% Cumulative Preferred	<u> 26,200</u> .
		\$192,067.
Common S 1,000 5,000	Amerex Holding Corporation	34,000.
155		5,938. 21,002. 18,000.
2,000		26,250.
10,000 500	Mission Corporation	23,250.
400	Mission Development Company	4,150. 1 <u>6,375</u> .
1,000	Transamerica Corporation	\$ <u>148,965</u> .
OTHER SECU	JRITIES - BONDS	
Face Amount		
Railroad	18	
\$21,000 \$123,000 \$6,000	O. ( do do do (Registered) O. (First Mortgage 4% 7/1/50( do )	109,500.
\$96,00	O.Chicago, Terre Haute & Southeastern	
	Railway Co. Income Mortgage 2-3/4% 1/1/1994	<u>75,840</u> .
	Forward	\$185,340
STERN, PORTER, KINGSTON & COLEMAN		

## JANUARY 31, 1950

		QUOTED
FACE AMOUNT	DESCRIPTION OF SECURITIES	MARKET VALUE AT JANUARY 31,1950
	TIES - BONDS (Continued)	Amount
	(continued)	
MATTIOAUB	Forward	\$185,340.
\$50,000.	ar a	
<b>\$30,000</b>	R.R.Co.General Mortgage Series "A" Income 42% 7/1/2022	23,375.
63,000.	Rio Grande & Western Railway Co. First Consolidated Mortgage	13,230.
	Series A 4% 4/1/1949 (stubs)	
		\$ <u>221,945</u> .
<u>Utilities</u>	at the Dat James Company	
\$100,000.	Chicago City Railway Company First Mortgage 5% 2/1/1927 (C/D) (Stubs)	9,750.
490,000.	Chicago Rapid Transit Company: First and Refunding Mortgage Series "A" 6% 7/1/1953(stubs)) First and Refunding Mortgage 64% 7/1/1944 (stubs)	15,000.
1,131,000.	Metropolitan West Side Elevated Railway Co. (Chicago): Extension Mortgage 4% 7/1/1938 ) (stubs) Extension Mortgage 4% 7/1/1938 ) (stubs)(C/D)	57,964.
145,000.	Northwestern Elevated Railway Company: First Mortgage 5% 9/1/41(stubs)) First Mortgage 5% 9/1/41 (stubs)(C/D)	8,881.
65,000.	Southern Traction Company: First & Collateral 5% 10/1/1950) First & Collateral 5% 10/1/1950 Stamped	58,988.
126,000.	Union Elevated Railroad Company First Mortgage 5% 10/1/1945 (stubs)	7,718.
5,000.	Washington & Cannonsburg Railway Co. First Mortgage 5% 7/1/1932 Stamped First Mortgage 5% 7/1/1932 Stamped Registered	4,588.
		\$162 <u>,889</u> .
Industria	ls	
THURDOLYG	American Maracaibo Company	•
	50% Participation in Note for \$109,381.49	\$ <u>43,753</u> .(x)

## JANUARY 31, 1950

NO. OF SHARES	DESCRIPTION OF SECURITIES	Quoted Market value at January 31, 1950
OTHER SECUR	ITIES-PREFERRED STOCKS	Amount
<u>Utilities</u> 10,000		\$ <u>190,000</u> .
<u>Industria</u>		
609	Autocar Company: Cumulative Convertible Preferred) Series A - 5%	
100	Cumulative Convertible Preferred) Series C - 5%	10,500.
291	Convertible Preferred Series B ) 5%	
1,200		51,150.
300	Cluett Peabody & Co. 4% Cumulative Convertible 2nd Preferred	23,850.
800	Cumulative Convertible Preferred	20,600.
500	General Cable Corp. 4% Cumulative Convertible 2nd Preferred	14,000.
100	Mansfield Tire & Rubber Company \$1.20 Cumulative Convertible Preferred	1,800.
500	Murray Corporation of America 4% Cumulative Preferred	18,313.
700	Willys-Overland Motors Incorporated \$4.50 Cumulative Convertible	
	Preferred Series A	<u>36,050</u> . \$ <u>176,263</u> .
OTHER SECUR	ITIES - COMMON_STOCKS	<del>- 1</del>
Railroads		
4,000	Montgomery & Erie Railway Company 31/4 (Guaranteed by Erie Railroad Company)	29,000.
13,500	and the second of the second o	254,813.
200	Vicksburg, Shreveport & Pacific Railway Company 5% (Guaranteed	.,
·	by Illinois Central Railroad Company)	19,675.
		\$ <u>303,488.</u>

## JANUARY 31, 1950

NO. OF		QUOTED MARKET VALUE AT
SHARES	DESCRIPTION OF SECONATIES	JANUARY 31,1950 Amount
OTHER SECU	RITIES - COMMON STOCKS (Continued)	
<u>Utilitie</u>	8	4 00 675
5,653 3.000	Boston Elevated Railway Company Federal Water & Gas Corporation	\$ 82,675.
•	(stubs)	22,125.
300	International Ocean Telegraph Company	23,250.
1,230	Monongahela Street Railway Company	55,965.
	Pittsburgh & Birmingham Traction Co.	4,750.
106 1.000	Pittsburgh Incline Plane Company* Portland General Electric Company	17,384. 24,875.
155	Suburban Rapid Transit Street	· · · · · · · · · · · · · · · · · · ·
400	Railway Company United Public Utilities Corporation	6, <b>859.</b> 600.
	•	•
Banks		\$ <u>238,483</u> .
5,000	Continental Bank & Trust Company	\$ <u>33,750</u> .
Insuranc	e Companies	
	American Surety Company	48,400.
	Employers Group Associates Standard Accident Insurance Company	29,200. 26,863.
	Universal Insurance Company	19,394.
		\$ <u>123,857</u> .
Industri		£ \$25
4,600	A. D. F. Company A. T. F. Incorporated	6,325. 6,875.
	Allied Kid Company	10,063.
	American Arch Company Delaware )	
3,550	American Arch Company, Inc. New York)	74,106.
5,000	American Hawaiian Steamship Company	207,500.
500	American Laundry Machinery Co.	10,188.
23,763	Atlantic Gulf & West Indies Steamship Lines*	1,636,677.
1,200	Baldwin Locomotive Works	14,550.
200	Bates Manufacturing Company	5,925.
12,600	Brewster Aeronautical Corporation	1,008.
4,000	Buda Company	45,000.
1,500	Bunte Brothers	14,438.
100		800.
500 5,000		21,750.
5,000	Corporation	23,750.
557	Cramp Shipbuilding Company	13,925.
1,000	Crowley Milner & Company	6,500.
	Forward	\$2,099,380.

#### JANUARY 31, 1950

NO. OF SHARES DESCRIPTION OF SECURITIES OTHER SECURITIES COMMON STOCKS (Continued)	QUOTED MARKET VALUE AT JANUARY 31,1950 Amount
Industrials (continued)  Forward  1,500 Rice Stix Inc.  321-6/10 Shuron Optical Company, Inc.  3,000 Stewart-Warner Corporation  600 Todd Shipyards Corporation  250 Tyer Rubber Company	\$3,287,900. 37,875. 9,648. 43,500. 24,450. 5,500.
4,595 Utica Knitting Company* 1,000 White Motor Company 1,100 R. C. Williams & Company, Inc.	178,056. 16,250. 7,425. \$3,610,604.

\*Represents investment in a non-controlled affiliate, as defined in Investment Company Act of 1940, under which an issuer is an affiliate of one who owns 5% or more of its outstanding voting securities.

(x) Evaluation by management.

## NEW YORK

## SECURITIES SHORT

## JANUARY 31, 1950

NO. OF SHARES	DESCRIPTION OF SECURITIES	COVER VALUE JANUARY 31,1950 Amount
PREFERRED STOCE	S-RAILROADS  New York, New Haven & Hartford R.R. Co. 5% Series A	<b>\$ 15,875.</b>
HOLDING COMPANI	ES-PREFERRED STOCKS	
3,200	American & Foreign Power Co. 2nd Preferred Series A (\$7.) Cumula- tive	56,800.
COMMON STOCKS -	INDUSTRIALS	
2,800	Avco Manufacturing Corporation	19,600.
2,000	Gar Wood Industries, Inc.	9,750.
400-70/100	Utah Fuel Co. When Issued	4,393
•		\$106,418.